



William S. Simpson Company, Inc.  
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February 1, 2019

Dear Valued Customer,

As a true wholesale supplier, WS Simpson strives to provide you with top quality products, support and service, at the most competitive prices possible.

Unfortunately, escalations in material costs and other operational expenses continue to be major factors that we must all be mindful of in order to maintain profitability while at the same time provide customers the level of service they expect in today's competitive markets.

As a result, we will be adjusting our pricing for the following product lines, effective March 1, 2019. Updated price lists will be available shortly.

- Davis "Sweet 16" Color Pigments +5%
- Georgia Marble (LS20 & LS45 Bagged White Aggregates) +5%
- Heat-Stop Refractory Products +6%
- Minuteman and Graymont Type S Mason Lime [New pricing currently in effect]
- Logan Clay Flue +2%
- Perma-Patch® Asphalt Repair Products +6.5%
- ProSoCo Products (**Sureklean, Enviroklean, WeatherSeal, Consolideck, etc.**) +3.5%
- Rumford Fireplace Kits +8%
- USFP Chimney Top Dampers (Lymance Style) +10%
- Vita-Crete Ready Mix Products +5% & refundable pallet charge now \$20.00/ea
- Whitacre Greer Firebrick +\$0.05/ea
- WR Meadows Products (Asphalt Fibre Expansion Joint & all other products)+5%

Other manufacturers and raw material suppliers may also have increases closer to spring-time. We will update this list accordingly and notify you if necessary,

Please note we will no longer be selling Muriatic Acid in 5 gallon pails. We will however continue to stock gallon containers. Please consider **ACID MAGIC** (a safer and more environmentally friendly product) as an alternative. Acid Magic is available in both 1-gallon containers and 5 gal pails.

We would like to also take this opportunity to say thank you and let you know how much we value your business and the relationship we have. Please let us know if you have any questions.

Sincerely,

WS Simpson Company, Inc.